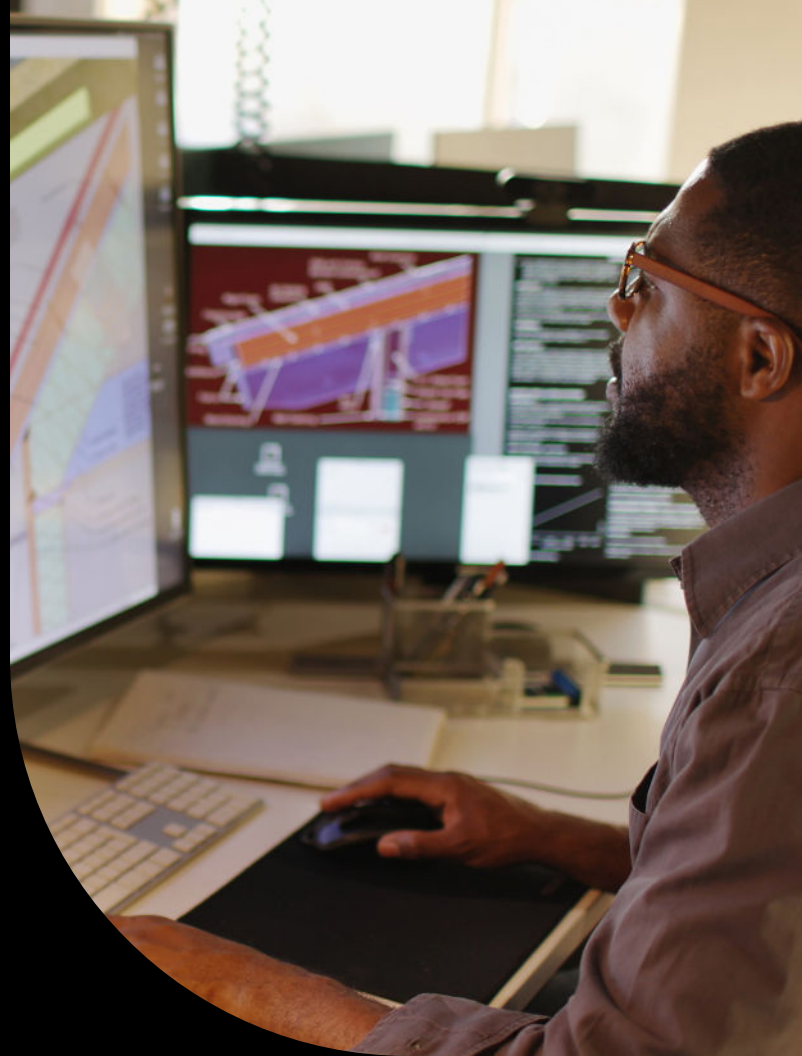# Sage Estimating

Discover the next generation of the estimating software trusted by top companies for over 30 years — now with innovative features powered by the cloud.

Trusted by industry leaders for decades, Sage Estimating delivers better estimates by every measure.

Sage Estimating provides a smarter, faster, and more profitable way to estimate. Create more accurate and reliable estimates and win more jobs with flexible assemblies, AI-powered takeoff tools, cloud-collaboration capabilities, and real-time bid analysis.

- **Replace error-prone spreadsheets** with fast, precise estimates tailored to match project specifications and client preferences.

- **Analyze incoming bids with speed and confidence** using the leading cloud-native bid leveling and closing software.

- **Leverage AI-powered takeoff tools** that maximize precision and reduce takeoff time by 50% or more versus manual or generic spreadsheet methods.

- **Integrate seamlessly** with Sage finance and construction management software, so once a bid is accepted, information flows automatically.

"**Humbly, I give Sage Estimating a lot of credit for helping us win new business. Our conversion rate is 90-percent plus, and it's almost entirely from referrals that have experienced our professionalism and the quality of our estimates.**"

—Terry Rubke, founder and president, T.K. Rubke

Sage SWK TECHNOLOGIES

Estimating

Bid Analysis

Takeoff

"An estimate that takes me four hours to complete in Excel takes me 20 minutes to complete in Sage Estimating."

— Jeff Binder, estimator, W.M. Schlosser Construction Company

Ignite your estimating engine and build your business

Sage Estimating eliminates the pain associated with complex calculations and manual, repetitive estimating tasks. With an intuitive interface featuring familiar bid worksheets, building accurate and competitive estimates is easy. Trade-specific databases, smart assemblies, and advanced take-off support do the heavy lifting for you — and the system calculates material, equipment, and labor costs to address self-perform work.

Conquer the chaos of bid day with built-in bid analysis

Sage Estimating includes BidMatrix, the leading cloud-native bid analysis tool for the construction industry. Manage any bid, whether it has only a base bid or includes any number of alternates, and instantly process thousands of combinations so you can take the guesswork out of subcontractor bid analysis. Immediately see your lowest subcontractor combination, with the ability to require or exclude a subcontractor's bid.

Plus, with multi-user functionality, your team can work on the same estimate, at the same time, from any location — no need to take turns editing or merging changes. We also help you limit your exposure by tracking subcontractor bond limits, including both awarded and invited totals, and ensure you meet W/MBE obligations and local vendor requirements.

Achieve precision with AI-powered takeoff tools

Profitable projects start with accurate takeoffs. Available as an add-on, eTakeoff Dimension is an AI-powered takeoff tool that integrates with Sage Estimating and quantifies materials and quantities from project drawings with 98% accuracy. Experience the only solution with two AI features — creating a fully automated and integrated takeoff approach — and reduce takeoff time by 50% or more versus manual or generic spreadsheet methods. Plus, it allows you to work with native PDF files without conversion, eliminating the need to convert PDFs to TIFFs.

Get projects on the fast track by connecting estimating with the rest of your business

Easily share data between Sage Estimating and your Sage finance and construction management solutions with no data reentry or associated errors. Once your bid is accepted, estimate details flow automatically, eliminating redundant tasks, data entry errors, and omissions. All team members remain on the same page, looking at the most current data. This helps everyone make well-informed decisions and move projects through the lifecycle from start to finish, ensuring project profitability.

Core capabilities

- Trade-specific cost databases
- Flexible assembly customization
- Multi-user functionality

- Integrated bid analysis
- Robust reporting and analysis tools
- Instant access to bid history database

- Advanced takeoff capabilities
- Integration with BIM
- Risk management and compliance assurance

"There is nothing like Sage Estimating out there that gives us the confidence we need to tackle any project head-on. It provides a reliable solution that other software simply can't match."

— Jason Hyland, estimator, Doran Contractors

The largest and most trusted partner network in the industry

We get it — taking the leap to invest in new software can feel overwhelming. Having a partner that understands how you do business is key to ensuring your success. We're proud to have built the largest and most experienced partner network in the construction industry, which means you'll have experts by your side during your software transition who have worked with companies just like you.

What makes our partners exceptional is their commitment to going beyond implementation by helping you meet your goals, sharing best practices, and accelerating growth.

**Join over 50,000 construction companies
who trust and rely on Sage.**

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