

FEATURE SUMMARY

sage 100cloud
for Distribution



Grow revenue, decrease costs, improve customer service, and increase agility in the face of constant change. Sage 100cloud for Distribution goes beyond simple accounting software helping you unite your entire operation around a clear set of definable goals.

Trusted Financials

Sage 100cloud gives you everything you need to manage your cash flow so you know your current position today and can plan for tomorrow. Supporting accounting best practices with comprehensive audit tracking, Sage 100cloud provides security, compliance, and reduced risk of fraud. Bank reconciliations are simplified through automatic detection of unrecorded transactions, error detection, and record corrections.

Forecasting powered by Predictive Analytics

Make smarter, more context-aware decisions through the ability to analyze, filter, and aggregate data from across the business. Predictive Analytics mean faster and more accurate forecasting to reduce excess inventory, increase working capital, and eliminate stock outs. Automatically deliver reports and save time by automatically generating purchase orders based on supply and demand.

Benefit Highlights

- Simplified pricing
- Inventory optimization using predictive analytics
- Alerts and workflows to automate manual tasks and keep you informed about risks and opportunities
- Automated bank feeds and reconciliation
- Simple customization and integration with external data sources
- Free year of Sage Support Plus

Customizeable for Today and Tomorrow

Thanks to its open code base, business objects framework, and Office 365 connectivity, Sage 100cloud can be easily, inexpensively, and persistently customized and extended to meet the unique needs of your business today and as it grows.

Connected for Agility and Control

Maintain control of your data while also leveraging the computational power and mobility made possible by the cloud. Sage 100cloud combines the power and familiarity of an on premise solution with the extensibility and rapid innovation of the cloud.

Features

Financials

General Ledger	An adaptable design allows you to use your current chart of accounts or create a new chart of account structure from over a dozen industry-specific selections. The dual-grid entry format allows you to easily customize data entry screens.
Accounts Payable	Use streamlined, personalized dual-grid entry for accounting by department or division. Access multiple bank accounts, and audit changes to the vendor masterfile, use tax, and freight allocation. Add new vendors and codes on the fly, perform automatic payment selection, print checks on standard or custom stock, access detailed invoice history retention, record check reversals, and more.
Accounts Receivable	Track receivables and plan cash flow. Extensive information and reporting features to give you vital business insights to plan for the future. The powerful invoicing function allows you to prepare invoices and billings from within the system and automatically prepares customer statements on demand.
Bank Reconciliation	Bank Reconciliation automates and simplifies the monthly reconciliation process, detects unrecorded transactions between books and banks, locates the errors and differences, records the corrections, and reconciles your books to the bank statements, all in a solution that is easy to use.
Purchase Order	Your comprehensive purchasing system works the way you do. Receipt of goods automatically adjusts inventory quantities and produces a Back Order Fill Report. Invoices received automatically update Accounts Payable records, and to ensure just-in-time fulfillment, you can automatically generate purchase orders for select groups of sales orders. With Purchase Order, you can make more informed purchasing decisions, and all of your purchasing and receiving information is readily available as needed.
Paperless Office	Improve communications and save postage by efficiently emailing and faxing documents to your customers, prospects, vendors, resellers, and employees in the same office or remote locations. With Paperless Office, you can quickly and easily find files, view reports and forms, and print only the pages you want. And, when you need them again, retrieve them from the archives using intuitive search and sort tools, reducing the time you and your employees spend searching through old files and reports.

Sales

Sales Order	Sales Order provides you visibility of inventory availability with item details down to lot and serial number and pricing information with options for quantity pricing, discounts if combined with other items, and unique pricing that may be set up for a specific customer. Encourage large purchases across multiple product lines or by combining specific items, colors, or sizes. Suggest alternative products if you're out of stock on what they want. Customer account information can be accessed to streamline your ordering workflow, for status, credit limits, previous orders, and to confirm the customer's mailing address and shipping addresses.
Return Merchandise Authorization (RMA)	Easily print or fax notifications to customers and print receiving documents to alert warehouse personnel of pending returns. After the goods are received and inspected, they can be returned to inventory, identified as items for repair, or scrapped. Then automatically generate all the appropriate transactions, including credit memos, replacement orders, purchase orders, and vendor returns. This complete, end-to-end solution saves hours of data entry.
Sage Contact	Sage Contact allows businesses with an Office 365 subscription to look up customer contact information right from Outlook 365. Grant role-appropriate access to information about available credit, outstanding balances, and the number of days it typically takes to settle a bill. Click through payment and invoice histories, review recent customer communications, and create notes to share with other Sage Contact users.



Warehouse & Inventory Management

Mobility for Barcode	Gather, validate, and verify an array of data including inventory counts, quantities, item numbers, and lot and serial numbers of goods shipped and received. Easily incorporate information from your bar code hardware, saving valuable processing time over data-intensive manual entry. Advanced features can virtually eliminate costly data entry errors, such as shipping the wrong product or the wrong quantity to customers.
Multi-Bin	Designate, store, and distribute inventory items in multiple “bin” locations within your warehouse. Set customer or item specific restrictions based on bin location, perform on-the-fly bin location transfers, set minimum and maximum location quantities, and more.
Inventory Management	Inventory Management provides precise control and safeguarding of your inventory. Rely on timely and accurate inventory information from location and movement to valuation. Access accurate and meaningful information the way you want to see it on receipt of goods, movement of goods within or between locations, and the sale, removal, or other disposition of goods. Utilize kitting capabilities, lot and serial tracking, and the precise valuation and status of goods remaining in inventory at any point in time.
Bill of Materials	Easily create and maintain a detailed bill of the components and miscellaneous charges that make up your finished items and subassembly components. Produce accurate and informative reports detailing bill structures, component requirements, and production history.
Inventory Requirements Planning	Quickly take into account and evaluate demand based on open sales orders. It also looks at supply, based on inventory stock levels (reorder points) and open purchase orders. Build times, lead times, and supply and demand functions are all combined to calculate the need for each inventory item.
Sage Inventory Advisor	Place orders quicker, minimize stock-outs, and reduce excess inventory. Designed for small and medium-sized distributors and retailers, Sage Inventory Advisor helps you reduce time spent on manual calculations so you can better prioritize inventory decisions and improve fill rates. You'll never have to use a spreadsheet to manage inventory levels again. With Sage Inventory Advisor, you have a simplified dashboards, predictive analytics, and orders at the click of a button.

Data & Insights

Business Insights	Business Insights Dashboard gives you the information you need to make better business decisions, and it helps you conduct your day-to-day operations with higher levels of efficiency. Your customized start page delivers the data you need most, when you need it. Business Insights Explorer provides you with a better way to access and understand your data— offering you a powerful, intuitive reporting tool—and you don't have to be a programmer to use it! First-time users can start right away.
Sage Intelligence	Automate the reporting process to streamline your efforts, and achieve greater efficiency. Not only can your personnel run reports at the click of a button, they can also schedule them to run at the most optimum time of day, for example during off-peak hours, and then automatically distribute them in the required format to those who need to see them.
Sage Alerts & Workflow	A smoke detector for your business, Sage Alerts & Workflow is a unique combination of data mining, alerts, reporting, and workflow technologies designed to monitor and automatically respond to critical events



Customization

Custom Office	Automatically merge accounting information with Microsoft® Word, Excel®, or Exchange software to quickly create custom documents, messages, and attachments. Modify screens to work the way you run your business—even add user-defined fields—all without programming.
Visual Integrator	Visual Integrator has been designed to facilitate seamless integration between Sage 100 ERP (formerly Sage ERP MAS 90, 200, and 200 SQL) data and other business applications. Visual Integrator can import from (or export to) any ODBC-compliant source, without the need for an intermediary data file such as ASCII delimited or Microsoft® Excel®.

Maintenance & Support

Critical Product Updates, Version Upgrades, and Enhancements	Stay secure, current, and compliant.
24/7 Knowledgebase	Access to our self-service help portal.
SageCity peer-to-peer support	Our active user community is one of our greatest assets.
Anytime Learning via Sage University	Accelerate adoption and onboard new employees with on demand Anytime Learning via Sage University. Click grad caps throughout Sage 100cloud for immediate access to content to help you do more, better.
Sage Support Plus	Includes unlimited support tickets via email, phone, and chat via Sage’s product experts. Schedule a call back so we can reach you on your schedule, and receive proactive support through twice a year check-in calls to ensure your software is running smoothly.

(included at no charge for first 12 months)