

Food and beverage Addressing the unique needs of food and beverage producers



As a food and beverage processor or distributor, your company must effectively tackle the challenge of managing industry-specific requirements and legal mandates imposed on your business. Not only must you efficiently fill customer orders, manage recipes, control inventory, and plan production in an increasingly competitive environment, you also must deal with the multitude of complexities resulting from increasing government regulations.

Additionally, economic conditions have fueled rising costs that are difficult to pass on to consumers. To be successful, you must be exceptionally focused on operational excellence. You can't afford any production errors, waste, spoilage, recalls, safety issues, or other events that will adversely affect your business.

Fine-tuned to meet your specific industry requirements, Sage X3 provides the advanced functionality you need to remain competitive in the face of these difficult challenges.

Benefit from process-specific functionality

Sage X3 combines advanced manufacturing, distribution, warehousing, customer service, and accounting functionality with application features that address the unique and specialized needs of your company, such as:

- Recipe management.
- Shelf life management with expiration date control.
- Quality management.
- Sophisticated pricing and contract management.
- Product packaging.
- Highly repetitive and high-volume process flows.
- Allergen tracking.

Comply with government regulations

Sage X3 helps your company comply with FDA regulations (FSMA, Bioterrorism Act, HACCP, and so on) by providing a convenient and efficient way to gather and monitor relevant process information and eliminating manual procedures throughout the manufacturing process.

Streamlined operations

- Singular functional integration and database
- Multiple manufacturing modes supported
- Advanced workflow engine
- Process-oriented user interface

Increased business insight

- Real-time analytics and dashboards
- Extensive traceability and audit tools
- Sage Intelligence, Sage Enterprise Intelligence, and Business Intelligence engine by Business Objects™ available

Enhanced collaboration

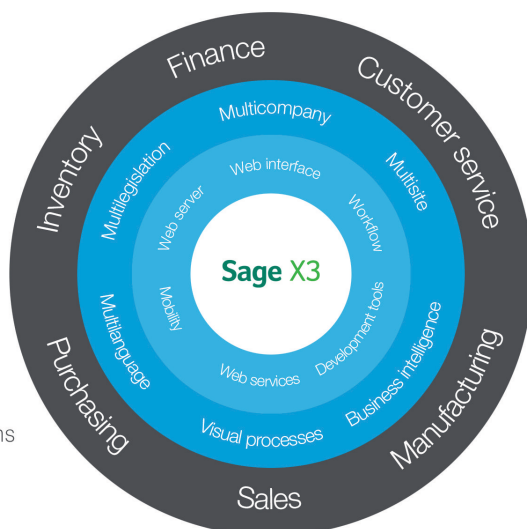
- Web-native architecture
- Microsoft Outlook integration
- Multicompany, multisite, multicountry, and multilanguage capabilities

Reduced costs

- Fast implementation
- Reduced training
- No technology lock-in (multi-OS/DB)
- Easy administration and maintenance

Increased flexibility

- Cloud or on-premises hosting options
- Multitier architecture scaling from 6 to 1,000+ users
- Fast parameterization to adapt to organizational changes



Sage X3 had the advanced technology, ease of use, and right sized implementation methodology we needed to help position us for continued growth."

Louise Goodman
Controller, Blount Fine Foods

Protect your business

In order to help minimize the risks of a product recall, Sage X3 provides complete forward and backward lot traceability for each ingredient and end item. A full audit trail and archive of historical transactions is maintained for multiyear periods. The fully integrated quality control process rigorously enforces inspections to assure item conformance to any required characteristics, operational tolerances, or expected results.

Achieve operational excellence

Sage X3 also offers differentiating functionality that fosters cost reductions and customer service improvements—features like multisite planning, finite capacity scheduling, user-defined workflow, real-time business intelligence, and integrated automated data collection. Plus, it can be deployed as a web application in Windows or Linux environments.

Key features

Manufacturing

- Process and mixed-mode manufacturing
- Recipe and batch management
- Catch weight management
- Weighing scales
- Product packaging
- Work schedule management
- MPS/MRP
- Technical data configuration
- Costing
- Quality assurance
- Capacity planning

Inventory

- Multilevel warehousing: location, lot, and subplot
- Forward and backward lot traceability
- Shelf life management with expiration date control
- Movements and transactions
- RF data acquisition
- Quality control
- Costing
- Replenishment

Customer service

- Marketing campaigns
- Sales force automation
- Customer support

Purchasing

- Purchase requisitions
- Encumbrance accounting
- Requests for proposals
- Purchase orders
- Multilevel approval processing
- Subcontracting
- Invoice tracking
- Pricing and contract management
- Supplier returns

Finance

- General ledger
- Budgeting
- Allocations
- Fixed assets
- Analytical accounting
- Accounts receivable/accounts payable

Sales

- Open pricing
- Quotes and contracts
- Order entry
- Product configuration
- Inventory allocations
- Delivery scheduling and shipping
- Invoicing
- Customer returns
- Sales commissions

About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience, and technology to inspire our customers to fulfill their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners, and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries.

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or contact us at 973-758-6130